Financial Performance Metrics

Financial indicators

Criteria	Metric	Calculation	Result	Weight	Scoring	Weighted Rating	SCORING 3	SCORING 2	SCORING 1
Initial Planning	Planned Outturn as a proportion of Turnover	0 / 153138	0.0%	5	3	15	Planned operating breakeven or surplus that is either equal to or at variance to SHA expectations by no more than 3% of income.	Any operating deficit less than 2% of income OR an operating surplus/breakeven that is at variance to SHA expectations by more than 3% of planned income.	Operating deficit more than or equal to 2% of planned income
Year to Date	YTD Operating Performance	448 / 191036	0.2%	20	3	60	YTD operating breakeven or surplus that is either equal to or at variance to plan by no more than 3% of forecast income.	Any operating deficit less than 2% of income OR an operating surplus/breakeven that is at variance to plan by more than 3% of forecast income.	Operating deficit more than or equal to 2% of forecast income
	YTD EBITDA	4318 / 191036	2.3%	5	2	10	Year to date EBITDA equal to or greater than 5% of actual year to date income	Year to date EBITDA equal to or greater than 1% but less than 5% of year to date income	Year to date EBITDA less than 1% of actual year to date income.
Forecast Outturn	Forecast Operating Performance	448 / 191036	0.2%	20	3	60	Forecast operating breakeven or surplus that is either equal to or at variance to plan by no more than 3% of forecast income.	Any operating deficit less than 2% of income OR an operating surplus/breakeven that is at variance to plan by more than 3% of income.	Operating deficit more than or equal to 2% of income
	Forecast EBITDA	4318 / 191036	2.3%	5	2	10	Forecast EBITDA equal to or greater than 5% of forecast income.	Forecast EBITDA equal to or greater than 1% but less than 5% of forecast income.	Forecast EBITDA less than 1% of forecast income.
	Rate of Change in Forecast Surplus or Deficit.	448 / 191036	0.2%	15	3	45	Still forecasting an operating surplus with a movement equal to or less than 3% of forecast income	Forecasting an operating deficit with a movement less than 2% of forecast income OR an operating surplus movement more than 3% of income	Forecasting an operating deficit with a movement of greater than 2% of forecast income.
Underlying Financial Position	Underlying Position %	1500 / 125000	1.2%	5	3	15	Underlying breakeven or Surplus	An underlying deficit that is less than 2% of underlying income.	An underlying deficit that is greater than 2% of underlying income
	EBITDA Margin (%)	4920 / 125000	3.9%	5	2	10	Underlying EBITDA equal to or greater than 5% of underlying income	Underlying EBITDA equal to or greater than 5% but less than 1% of underlying income	Underlying EBITDA less than 1% of underlying income
Finance Processes & Balance Sheet Efficiency	Better Payment Practice Code Value %	88717 / 100051	88.7%	2.5	2	5	95% or more of the value of NHS and Non NHS bills are paid within 30days	Less than 95% but more than or equal to 60% of the value of NHS and Non NHS bills are paid within 30days	Less than 60% of the value of NHS and Non NHS bills are paid within 30 days
	Better Payment Practice Code Volume %	29412 / 31610	93.0%	2.5	2	5	95% or more of the volume of NHS and Non NHS bills are paid within 30days	Less than 95% but more than or equal to 60% of the volume of NHS and Non NHS bills are paid within 30days	Less than 60% of the volume of NHS and Non NHS bills are paid within 30 days
	Current Ratio	35966 / 16874	2.13	5	3	15	Current Ratio is equal to or greater than 1.	Current ratio is anything less than 1 and greater than or equal to 0.5	A current ratio of less than 0.5
	Debtor Days	12391 / 191036	23.67	5	3	15	Debtor days less than or equal to 30 days	Debtor days greater than 30 and less than or equal to 60 days	Debtor days greater than 60
	Creditor Days	4785 / 186718	9.35	5	3	15	Creditor days less than or equal to 30	Creditor days greater than 30 and less than or equal to 60 days	Creditor days greater than 60
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